2020 ANNUAL REPORT

CREDIT UNION

Lakeviewcreditunion.com

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LAKE VIEW CREDIT UNION 77th ANNUAL GENERAL MEETING

APRIL 14th, 2021

Hosted Virtually

Your Partner As You Define Your Future

<u>AGENDA</u>

- Call to Order
- Moment of Silence for deceased Members and Staff
- Registration Report J. Kurjata
- Appointment of Recording Secretary A. Johnson
- Adoption of Agenda
- Approval of Minutes from 76th AGM April 29th, 2020
- Business arising from the Minutes
- Nominating Committee Report D. Rose
- Board Chair Report J. Kurjata
- Chief Executive Officer & Financial Report L. Archibald
- Auditor's Report Cindy Thomson, MNP, LLP
- Appointment of Auditor D. Hamre
- New Business
- Question & Answer Period
- Adjournment



MINUTES OF THE 76th ANNUAL GENERAL MEETING OF **LAKE VIEW CREDIT UNION**

Held on April 29th, 2020 Virtually - GoToWebinar 6:30 PM

Call to Order:

The Annual General Meeting of Lake View Credit Union is called to order by John Kurjata, Chair of the Board of Directors, at 6:30pm.

John welcomed and thanked everyone that is joining via webinar. As the COVID-19 pandemic has affected inperson meetings, this year's AGM is hosted virtually.

Introduction of Panelists:

The following are panelists for the meeting John Kurjata – Board Chair Myles Mowat – Board Vice-Chair Dale Rose – Director, Chair of the Audit & Risk Committee Darren Hamre – Director, Chair of the Nominating Committee Lori Archibald, CEO Cindy Thomson, Chartered Accountant, MNP

Introduction of Board Members:

The Board Chair mentions the remaining Directors, as they are not shown on the webinar screen Everett Beaulne, Director Jerrilyn Schembri, Director Carmen Barber, Director

Introduction of Guests on the Webinar:

The Board Chair welcomes and introduces the guests online Joseph Chua, BCFSA Hattie Wong, BCFSA Jeremy Picco, PRA Lori Sunde-Cooper, PRA Shane Allen, Corporate Solicitor

Registration Report:

In attendance - 35 Members, 6 guests Board Chair declared a quorum is present. Appointment of Recording Secretary:

<u>Appointment of Recording Secretary:</u>

Moved that Jennifer Lalonde, Executive Assistant – Lake View Credit Union be appointed as the recording secretary Moved – Jayce Abel Seconded – Jerrilyn Schembri CARRIED

Moment of Silence:

A moment of silence is observed in memory of our deceased members. Special dedication to Cheryl Cole, an employee of Lake View Credit Union that passed away earlier this year.

Adoption of Agenda:

Board Chair called for a motion to adopt the agenda, with the prerogative of the Chair to change the order of the agenda, if required.

Moved – Myles Mowat Seconded – Bea Rutledge CARRIED

Approval of Minutes from the 75th AGM April 3, 2019:

Board Chair called for a motion to approve the minutes of the Annual General Meeting dated April 3, 2019 as circulated after asking for any errors, corrections or omissions and hearing none.

Moved – Jaycee Abel Seconded – Marianne Gayse CARRIED

Business Arising from Minutes:

None

Nominating Committee Report:

Darren Hamre presented the nominating committee report. The nominating committee consisted of 3 Directors – Darren Hamre as Chair, Dale Rose and Carmen Barber.

In the 2020 election, there were 2 – 3-year director terms available.

The call for nominations was open from January 6 – 31, 2020.

Both incumbents, Jerrilyn Schembri and Myles Mowat submitted nomination papers and they were joined by member, Shamir Mangalji. All three nomination papers were accepted.

Online voting was held from March 25 – April 1, 2020 with in-branch access to those without a voting device. A total of 205 votes were part 0 applied ballets which equates to 2.76% of the membership

A total of 205 votes were cast, 0 spoiled ballots, which equates to 2.76% of the membership.

The results are as follows – with 118 votes incumbent Jerrilyn Schembri from Tumbler Ridge; with 106 votes Shamir Mangalji and with 94 votes, incumbent Myles Mowat.

The two members to hold terms through to 2023 are Jerrilyn Schembri and Shamir Mangalji. Jerrilyn will begin her second term as a director with Lake View and we welcome Shamir onboard as our newest director directly following the AGM.

Myles has been with Lake View Credit Union for 9 years. The Board of Directors thank him for his time and dedication over the years, he was an asset to the Board and will be greatly missed.

Darren Hamre moved to receive the nominating committee report as presented. Seconded – Kaitlin Fritz CARRIED

Board Chair's Report:

2019 was a year to start new things. Lori, CEO has been with Lake View for over a year now.

The Board ventured into a new strategic plan. This year, the planning was done a bit different. Lake View engaged community members from 4 locations, Dawson Creek, Chetwynd, Tumbler Ridge and Fort St. John. This was in search of finding what our communities need from Lake View Credit Union, and how Lake View can be attractive to local businesses.

From this information collected, a new Mission Statement was developed as – Your Partner as You Define Your Future

A new Vision was formed -

- L = Loyal to our partners
- V = Visionary in our operations
- C = Committed to our staff, our members, our communities

U = Understanding your needs

- New Values were formed. The large topics are- Innovation, Sustainability, Responsibility. Understanding that all these are intertwined together to include Financial, Social, Progressive, Responsiveness, autonomous, co-operative, partnership, community builders, trust & compassion.
- As 2020 is proving to be a challenging year, a special thank you to all Lake View members for sticking by your local credit union, and a very special thank you to the staff of Lake View for their dedication.
- A special thank you to Myles Mowat, who spent 9 years on the Lake View Board. His knowledge and experience will be missed around the Board Table.

CEO Report:

- Lori Archibald delivered the CEO report, thanking the Board for their governance oversight, strategic direction and their dedication to our local credit union. And to the staff for their continued drive and support for our members and our communities.
- 2019 was a strong year for Lake View. Assets per membership had a slight decrease over the past 2 years, mainly due to the paydown on syndicated loans. Lake View continues with very healthy liquidity levels.

Total loans equate to 70% of total assets.

Membership also saw a slight decrease in 2019.

Downward trend in delinquency and loan loss allowance for a 5-year period.

Lake View's capital position remains strong and has trended positively for the past 5 years.

Income remains positive, operating expenses have been reduces over the past 5 years as well.

Moved that the Board Chair and the CEO report be accepted as presented Moved - Kaitlin Fritz Seconded - Becky Gelsthorpe CARRIED

Auditors Report:

Delivered by Cindy Thompson of MNP LLP, Prince George BC.

- Cindy stating with a high level of confidence that the financial statements derived from the audited financial statements of Lake View Credit Union for the year ended December 31, 2019 are a fair summary of those financial statements, in accordance with criteria described in Article 128 of the Financial Institutions Act of British Columbia.
- A copy of the summary financials posted online through Lake View's website. A copy of the full financial statements is available at all branches upon request.

Approval of Financial Statements:

Board Chair called on Dale Rose, Chair of the Audit & Risk Committee

The Audit and Risk Committee met on February 26, with Cindy Thomson of MNP to review the 2019 financial statements. The Committee recommended approval to the Board of Directors and the financial statements were successfully approved. At this time, the directors are recommending the financial statements to the membership for circulation.

Dale Rose moved that the Auditor's report and the Financial Statements for the year ending December 31, 2019 be approved for distribution to the membership.

Seconded – Vanessa Lawrence CARRIED

Appointment of Auditor:

In 2019, the accounting firm the Board had a signed contract with, Deloitte LLP in Prince George was purchased by MNP, therefore we require acknowledgement from the membership understanding that although a name change, the partners/firm remain the same.

Dale Rose moved that the firm of MNP, LLP Chartered Professional Accountants be appointed auditors for the year ending 2020 and that the Board of Directors be authorized to fix remuneration for said services. Seconded – Jaycee Abel

CARRIED

New Business:

None.

Question & Answer Period:

None.

<u>Adjournment:</u>

Board Chair asked for a motion for the adjournment of the 76th Annual General Meeting of Lake View Credit Union at 7:12pm. Moved – Myles Mowat



Board Chair & CEO

What a year we've been through! A once in a century pandemic gripped the world and all of ushad to change the way we were used to living and running our businesses. It was no different at Lake View Credit Union. Shortly before our AGM last year, we found out just how much this pandemic was going to affect our lives. Did we think it would last a year so far? Not on your life! Did we rise to the challenge? Absolutely! The board of directors for your Lake View CreditUnion want to say a very special thank you to our whole team. From our great executive team, under the guidance of Lori and Suzanne, to everyone who was on our front line. Their safety was of the utmost importance to us and we supported, and continue to support, any initiatives brought in by our executive team and the outside regulators. The health and safety of our members was most important to us. We could not have lived with ourselves had we allowed any action that could jeopardize your health. Thanks to all our members who adapted to a newway of conducting your banking and understanding that we are all in this together. Sure, there were some problems and frustrations, but through it all we have been very appreciative of the support we've received.

The most encouraging thing for us was to see how our communities turned inward to support our local businesses. We want to congratulate our local businesses for their flexibility and ingenuity in doing things in different ways to stay open. Our credit union was happy to be thereto support businesses through this all and will always be here for you, whatever is thrown our way. The never say die attitude of the Peace region was on full display. Helping each other outis so important through times like this and seeing it continue would be equally encouraging!

Shop local, stay local. We need each other. The pioneers and founders of our region and creditunion knew this first-hand.

Despite the "curve ball" thrown at us, many exciting things were planned, developed and implemented by our team at Lake View Credit Union.

In 2020 we deepened our investment in technology in response to member feedback about howthey would like to conduct their banking. We recognize how important it is to provide not only face to face interactions but also digital banking solutions to make it easier and convenient for our members to conduct their business on their time.

The investment in technology was also the opportune time to revisit our branding and logo which had become stale and in fact did not meet the criteria for ensuring we met our visually impaired members' needs. The changed branding ensured recommended guidelines were surpassed while also paying homage to our roots and deep history in the peace region and credit union heritage. The Canadian Credit Union Association (CCUA) standardized a refreshed'hands and globe' logo which incorporates all family structures respectfully welcoming all members under this logo. Nationally this logo has been embraced with the recognition that resonated with members and nonmembers alike with a refreshed improved graphic. We are proud of these new images.

To accommodate some of the technological enhancements a new network services provider was vetted and contracted which allowed us the flexibility we needed to progress our technologyinitiatives. Further, this change provided cost reductions and the ability to deploy the savings into additional areas of the business requiring resources. Of notable mention would be increased regulatory oversight and reporting/due diligence mitigating risks to our credit union. Inconjunction with our movement to a new network service provider we embraced and implemented Central 1's Forge platform. This included the development of a new website which is very user friendly and provides accurate, up to date information required by our members as they journey through their different financial life cycles. The website intuitively leads members

based on the windows they explore. It provides correlated information and helpful articles to compliment the decisions at hand. The most significant change we incorporated was a new mobile banking application. Our prior app was ill suited for online banking services and did not conform well to mobile smartphones. Since implementation, we have seen an increase of over30% by mobile device users. We are very pleased with the adoption of Forge and the accolades we have received for our technology initiatives in 2020.

Lake View Credit Union had a successful year in 2020, despite the tremendous turmoil and restrictions that transpired due to the coronavirus pandemic. Our members were serviced in thebest possible environment and those who were reluctant to embrace the technology were serviced in alternative ways. We saw a significant increase in point of sale transactions and e- transfers as the desire for cash initially waned significantly.

Throughout the year we remained in very close contact with our members and when the government aid programs were announced we administered the much-needed relief our smallbusinesses required. On the retail side of our business we proudly report that at the close of 2020 all of our members who had requested the deferred payment options due to their circumstances, had resumed regular payments. In consideration of this we were very pleased that our delinquency ratios and loan write offs remained well below acceptable levels.

Interesting to note is that many of our members increased their savings during this period. Whether it was because of money not spent for travel or the uncertainty of the economic future, our savings products realized much growth. Our 100% member deposit guarantee almost certainly influenced this movement. Clearly members understood the value of this protection and in fact we saw some new deposits come to our credit union for exactly that reason.

Finally, we are very proud of the launch of our own Lake View Credit Union Foundation through the collaboration with Canada Gives. The inaugural fund matching campaign occurred over the Christmas season and was very successful in raising almost \$30,000 in combined funds for ourlocal food banks. Once again this is a testament to the strength, caring and generosity of our communities. Watch for further initiatives through our foundation in the coming year.

We are proud of the communities we serve and our diverse residents. We believe that 2020 wasa year of uncertainty and fear for us all. We feel confident that we remained resolute to our vision throughout the turmoil and we hope you will agree.

- L = Loyal to our Partners
- V = Visionary in our Operations
- C = Committed to our Staff, our Members, our Community
- U = Understanding your Needs





Report of the Independent Auditor on the Summary Financial Statements

To the members of Lake View Credit Union

Opinion

The summary financial statements, which comprise the summary statement of financial position as at December 31, 2020, the summary statement of income and the summary statement of comprehensive income for the year then ended, are derived from the audited financial statements of Lake View Credit Union (the "Credit Union") for the year ended December 31, 2020.

In our opinion, the accompanying summary financial statements are a fair summary of the audited financial statements, in accordance with the financial reporting provisions of Article 128 of the Financial Institutions Act of British Columbia.

Summary Financial Statements

The summary financial statements do not contain all the disclosures required by International Financial Reporting Standards. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Credit Union's audited financial statements and the auditor's report thereon.

The Audited Financial Statements and Our Report Thereon

We expressed an unmodified audit opinion on the audited financial statements in our report dated February 24, 2021.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements in accordance with the financial reporting provisions of Article 128 of the Financial Institutions Act of British Columbia.

Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, *Engagements to Report on Summary Financial Statements*.

MNPLLP Chartered Professional Accountants

Prince George, British Columbia February 24, 2021

Summary Statement of Financial Position

	As at December 31, 2020	
	2020	2019
Assets		
Cash and cash equivalents	36,185,298	19,524,759
Investments	111,179,786	68,162,836
Loans to members	214,326,588	224,519,864
Property and equipment	4,502,050	4,763,347
Intangible assets	370,408	285,336
Other assets	1,246,137	1,145,702
Income taxes recoverable	201,847	45,071
Deferred income tax assets	204,822	233,844
	368,216,936	318,680,759
Liabilities		
Deposits from members	341,794,638	294,259,892
Other liabilities	752,653	666,956
Membership shares	122,492	122,085
	342,669,783	295,048,934
Members' equity		
Membership shares	1,102,427	1,098,762
Retained earnings	24,444,726	22,533,063
	25,547,153	23,631,825
	368,216,936	318,680,759

Approved on behalf of the Board:

E-SIGNED by John Kurjata	E-SIGNED by Darren Hamre
Director	Director
A full set of the audited financial statements is available from the Credit Union	



Summary Statement of Comprehensive Income For the year ended December 31, 2020

	2020	2019
Financial income	9,795,480	10,635,112
Financial expense	2,061,259	3,013,888
Net interest margin	7,734,221	7,621,224
Provision for (recovery of) allow ance for impaired loans	243,559	(184,891)
Net interest margin	7,490,662	7,806,115
Other operating income	1,828,801	2,096,389
Total operating income	9,319,463	9,902,504
Total operating expenses	6,946,017	7,527,922
Dividends on membership shares	41,403	4,523
Income before income tax expense	2,332,043	2,370,059
Income tax expense	404,233	606,803
Comprehensive income	1,927,810	1,763,256

A full set of the audited financial statements is available from the Credit Union

Board of Directors Accountability Report





John Kurjata, Chair

Ex-officio on all Committees

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2019-2022 /	12/12—Board	Audit & Risk - 7	\$9,500	\$0	CUDA Course
6 Years		Investment & Lending - 5 Governance - 5	Board Chair Sti- pend \$4,000 Total - \$13,500		Governing Credit Risk
		Nominating - 2	····· +,		



Dale Rose, Vice-Chair

Chair & Member: Governance, Community & Policy Committee, Nominating Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2019-2022 /	12/12—Board	Governance - 4	\$6,000	\$0	C1 - COVID and
5 Years		Nominating - 2	Committee Chair		Liquidity Gov-
STEars		Audit & Risk - 2	Stipend \$600		ernance
		Investment &	Total - \$6.600		CUDA -
		Lending - 1			IT Governance
					CUDA -
					Governing



Carmen Barber, Director

Member: Governance, Community & Policy Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2018-2021 /	11/12—Board	Governance - 4	\$6,100	\$0	C1 - COVID and
3 Years		Nominating - 1	Total - \$6,100		Liquidity Gov- ernance
					CUDA -
					IT Governance
					CUDA -
					Governing
					Credit Risk

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Credit Risk



Everett Beaulne, Director

Chair: Investment & Lending Committee Member: Audit & Risk Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2018-2021	12/12—Board	Audit & Risk - 5	\$7,450	\$0	CUDA -
11 Years		Investment & Lending - 4 Governance - 1	Committee Chair Stipend \$400 Total - \$7,850		IT Governance



Darren Hamre, Director

Chair: Audit & Risk Committee Member: Investment & Lending Committee, Nominating Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2019-2022 /	12/12—Board	Audit & Risk - 7 Investment &	\$7,800 Committee Chair	\$0	CUDA - Governing
6 Years		Lending - 5 Nominating - 2	Stipend \$800 Total - \$8,600		Credit Risk



Jerrilyn Kirk, Director

Member: Governance, Community & Policy Committee, Nominating Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2020-2023 /	11/12—Board	Governance - 4	\$5,150	\$295	C1 - COVID and
3 Years		Audit & Risk - 1	Total - \$5,150		Liquidity Gov- ernance
					CUDA -
					IT Governance
					CUDA -
					Governing
					Credit Risk



Shamir Mangalji, Director

Member: Investment & Lending Committee, Audit & Risk Committee

Term/Years of Service	Attendance at Board Meetings	Attendance at Committees	Remuneration 2020	Expenses 2020	Training/ Education
2020-2023 /	8/8—Board	Audit & Risk - 5	\$4,500	\$0	CUDA -
1 Year		Investment & Lending - 4	Total - \$4,500		IT Governance CUDA - Governing
					Credit Risk

FROM ALL OF US AT

Thank you for your continued support

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